



>> **About LandMark Retail Group**

- Preferred developer for CVS Caremark with 7,000 stores nationwide and over 800 California Stores
- Over 60 sites approved or under construction
- Representing single tenant opportunities throughout California
- We develop and provide retail support services for major regional and national retailers

We're currently looking for quality, convenient sites in the following

California areas:

- Los Angeles County
- Kern County
- Ventura County
- Santa Barbara County
- San Luis Obispo County
- San Bernardino County
- San Francisco County
- San Mateo County
- Contra Costa County
- Alameda County
- Santa Clara County
- Monterey County
- Santa Cruz County

>> **Southern California**

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 Woodland Hills, California 91367
 Tel (818) 710-6100
 Fax (818) 710-6116

>> **Northern California**

1250 Addison Street, Suite G
 Berkeley, California 94702
 Tel (510) 708-8927

www.LandMarkRetailGroup.com

Coming Very Soon to a Neighborhood Near You.



LandMark Retail Group – a subsidiary of NewMark Merrill Companies: Our mission is to create partnerships with national and regional retail tenants interested in growth in California. We focus on high-quality, freestanding, single tenant retail developments, typically located at or near the corner of high-traffic intersections. We have worked with our major client, CVS Caremark (a Fortune 19 company), for the past two years, helping them locate outstanding sites

throughout California. Our team consists of high-caliber, seasoned, industry professionals with extensive backgrounds in site selection, acquisition, development, architecture, construction, entitlements, and leasing of retail real estate properties.

>> *CVS/pharmacy Expansion Continues at an Exciting Pace*

Most recently, LRG opened a CVS/pharmacy in **Oxnard** in **April, 2010**. This following the grand opening of a **Hollywood** location in **March, 2010** at the well traveled intersection of Hollywood and Western. **October, 2009** was when LRG opened it's newest location in **Bakersfield** on the corner of Panama and Union. LRG unseated a formidable national competitor to gain control of this site. This marked the chain's third store development in the Bakersfield market and is the first freestanding prototype store with a drive through for CVS/pharmacy in Bakersfield. A location at Niles and Fairfax in Bakersfield opened in **September, 2009**. This project involved significant topography challenges which LRG navigated to complete. LRG is currently under construction on a CVS/pharmacy in **Bakersfield**, located at Rosedale and Calloway, another highly visible and well trafficked intersection in the Bakersfield market. Culminating a busy summer, LRG opened a CVS/pharmacy in La Quinta in **August, 2009**. The first Bakersfield opening was in **July, 2009** at the high traffic intersection of Stockdale and California. In **May 2009**, LRG opened a CVS/pharmacy in Whittier. Our Huntington Beach CVS/pharmacy opened in **March, 2009** across from the world famous Huntington Beach Pier.



**Jeremy Just • Chief Executive Officer
 LandMark Retail Group**

"LandMark Retail Group continues on a rapid pace of growth. Our strength can be attributed to our focus in partnering with high credit, financially stable national and regional retailers focused on high quality real estate throughout the densely populated markets from Southern California to the San Francisco Bay Area."

"After partnering with LandMark Retail Group, CVS gained significant traction with our new store growth strategy in California. As a result we are opening a number of stores in difficult markets throughout the state and have expanded LandMark's territory into the Greater Bay Area of Northern California anticipating similar success. LandMark Retail Group was the right choice for CVS."

**Mark Miller, Regional Vice President
 of Real Estate • CVS Realty Co.**

CVS Caremark Territory



LandMark Retail Group and California's largest drugstore chain is looking for:

- 1.5 to 2 Acre Sites
- 14,576 Sq. Ft. Building Preferred. Will Consider Alternative Sizes.
- Corner Locations
- Highly Visible Locations
- Signalized Intersections
- Accessible Locations
- We will purchase existing shopping centers or existing out parcels
- We will finish entitled developments



In 2009, CVS/pharmacy opened across from the world famous Huntington Beach pier.

CVS/pharmacy opened on March 21 at the busy intersection of Hollywood & Western in Downtown LA.



New Oxnard store opened in April, 2010.

David Leads Northern California Development



In less than two years, David Greensfelder has led the acquisitions and leasing of more than half a dozen CVS Caremark real estate projects in the San Francisco Bay area for the Northern California division of LandMark Retail Group. David is responsible for the purchase, redevelopment and management of all retail projects in Northern California.

David graduated from Pitzer College, a member of The Claremont Colleges, with a degree in Business Economics. He has served the International Council of Shopping Centers (ICSC) as Alliance Chairman, State Retail Chair and Program Committee Chair. He is a frequent lecturer at the UC Berkeley Haas Graduate School of Business, ICSC's University of Shopping Centers and the Urban Land Institute (ULI). He serves as Vice President of the Board of Directors of Affordable Housing Associates in the Bay Area and is active in the ULI Urban Plan program.

What Industry Professionals have to say...

"LandMark Retail Group ("LRG") has built long lasting and trusting relationships with each of its valued retail clients over the past years and has created a one stop shop for retailers. From establishing proactive growth plans, to identification and negotiation of the transaction to coordination of the entire entitlement and construction process, LRG has assembled a team of qualified individuals to take a project from start to finish. It has been a pleasure working with them over the past several years."

– Steve Weiss, Senior Vice President • NAI Capital

"Landmark Retail has become a tremendous resource to our retailer platform. They consistently produced results on difficult assignments. They have truly established themselves as a best of class service provider and a competitive advantage for there valued clients."

– Richard Rizika, Executive Vice President • CB Richard Ellis



LANDMARK
RETAIL GROUP
 A NewMark Merrill Company

CONTACT US

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